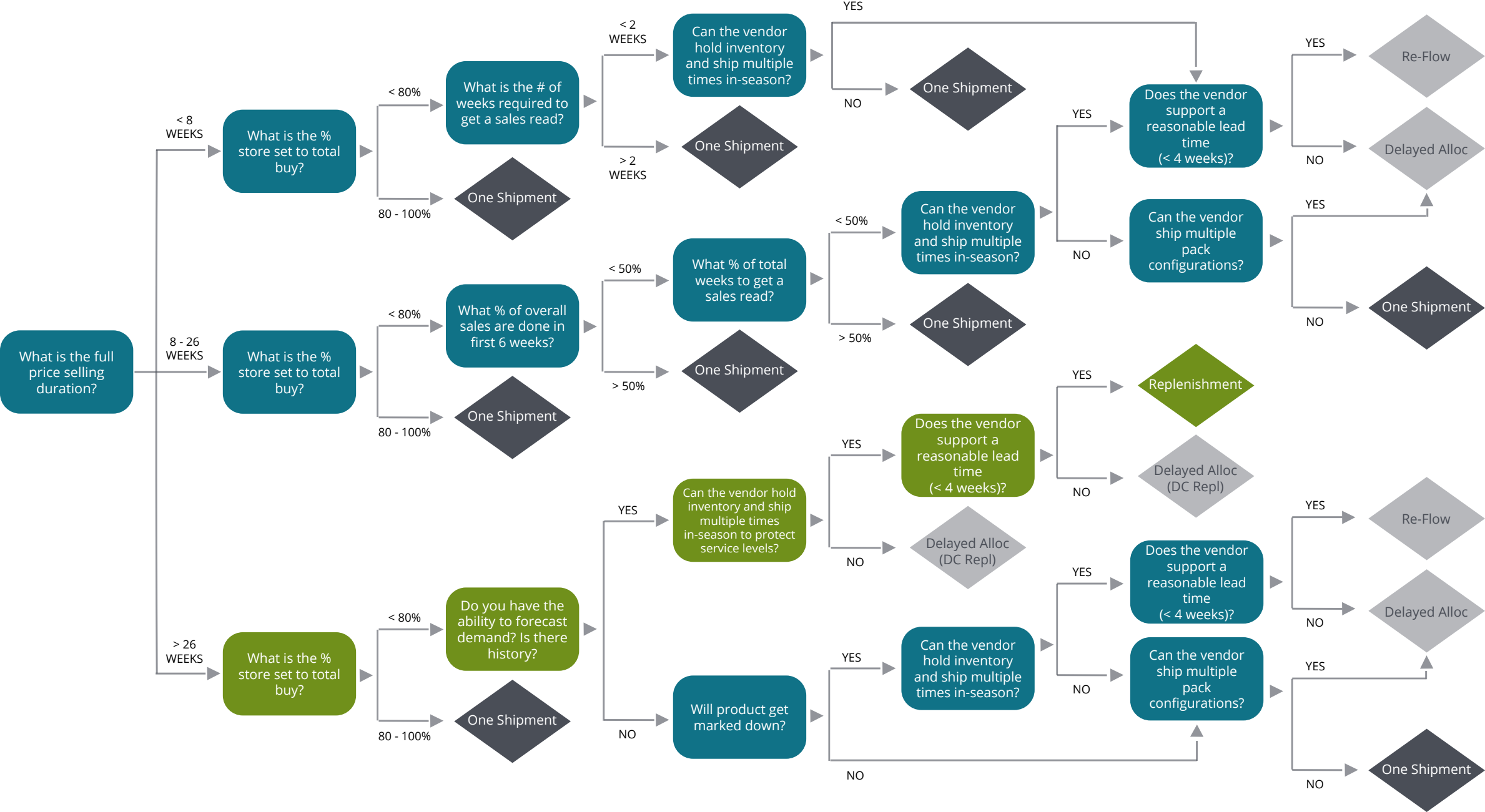
What is the full price selling duration?
< 8 WEEKS
What is the % store set to total buy?
< 80%
What is the # of weeks required to get a sales read?
< 2 WEEKS
Can the vendor hold inventory and ship multiple times in-season?
YES
NO
One Shipment
> 2 WEEKS
One Shipment
80 - 100%
One Shipment
8 - 26 WEEKS
What is the % store set to total buy?
< 80%
What % of overall sales are done in first 6 weeks?
< 50%
What % of total weeks to get a sales read?
< 50%
Can the vendor hold inventory and ship multiple times in-season?
YES
Does the vendor support a reasonable lead time (< 4 weeks)?
YES
Re-Flow
NO
Delayed Alloc
NO
Can the vendor ship multiple pack configurations?
YES
One Shipment
NO
> 50%
One Shipment
> 50%
One Shipment
80 - 100%
One Shipment
> 26 WEEKS
What is the % store set to total buy?
< 80%
Do you have the ability to forecast demand? Is there history?
YES
Can the vendor hold inventory and ship multiple times in-season to protect service levels?
YES
Does the vendor support a reasonable lead time (< 4 weeks)?
YES
Replenishment
NO
Delayed Alloc (DC Repl)
NO
Delayed Alloc (DC Repl)
NO
Will product get marked down?
YES
Can the vendor hold inventory and ship multiple times in-season?
YES
Does the vendor support a reasonable lead time (< 4 weeks)?
YES
Re-Flow
NO
Delayed Alloc
NO
Can the vendor ship multiple pack configurations?
YES
One Shipment
NO
NO
80 - 100%
One Shipment